



Kim MacNeil
Head of North America Business Development
Nova Innovation
161 Fox Hill Ave.
Kentville, NS
B4N 5B4

November 27, 2019

Mr. Stephané Cyr
Chief Administrative Officer
Municipalité de Clare
1185 Highway 1
Little Brook, NS
B0W 1Z0

Dear Mr. Cyr:

My name is Kim MacNeil and I work with Nova Innovation, a tidal energy company based in Scotland, currently in the process of establishing an office in western Nova Scotia. Nova Innovation (www.novainnovation.com) is one of the world's leading industry players in tidal energy. Nova designs, builds and operates tidal energy devices and develops tidal energy sites. In association with Tesla batteries, we are currently producing base load power in the Shetland Islands, Scotland <https://www.novainnovation.com/news/a-world-first-for-nova-innovation-the-holy-grail-of-baseload-tidal-power> .

Nova hopes to start producing power and manufacturing tidal turbines here in Nova Scotia. Our aim is to take this technology across Canada, with Nova Scotia serving as our base of operations.

A core part of Nova's business plan is the development of a local supply chain. Unlike larger tidal turbines, the smaller sized turbine that Nova utilizes, allows for the installation of multiple units, which in turn provides more local manufacturing and maintenance opportunities.

We have been in contact with some businesses in Clare that could become part of our supply chain and I was hoping we could meet to discuss our plans.

I live in Kentville and regularly work in Digby County, so please feel free to contact me at any time.

Best Regards,



Kim MacNeil

J. Kim MacNeil

Head of North America Business Development

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NOVA
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Winner 2018:
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